

e-business systems Ltd

Announcement

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NSX code: EBS

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Corpnet Wins Hassell Managed Services

EBS subsidiary Corpnet has been awarded a contract to deliver managed services to HASSELL.

This deal will see Corpnet providing HASSELL with technical capabilities including Storage, Virtualisation, Backup/Recovery and Server Systems as part of a managed services solution that addresses the company's business critical needs.

This announcement further establishes Corpnet as a key player in the managed services market.

As part of the agreement with Corpnet, HASSELL will outsource the 24/7 monitoring of their critical production servers, Exchange, Disaster Recovery and Business Continuity systems.

Of immediate benefit to the business is access to the advanced skill sets of the Corpnet Field Engineers.

Achieving and maintaining equivalent skill sets within an internal IT department has been a challenge in the past to HASSELL.

With access to more people and more credentials, the company's risk relating to dependence on key personnel within a small staff is lessened. Issues including recruitment, training, accreditation and leave periods are no longer major concerns for HASSELL.

Bill Rue, Chief Information Officer, HASSELL says, *'With 24/7 monitoring in place our system outages will be both minimised and the impact of such lessened'*.

'As much as I don't enjoy a 2am call with the report of an incident, I can be briefed on the situation as it happens and satisfied it is dealt with immediately and professionally.'

Founded in 1938, HASSELL is an international network of design studios, employing 860 staff in 12 offices across Australia and Asia. It is a multidisciplinary practice that provides architecture, interior design, landscape architecture, planning and urban design services to public, corporate and private clients.

With Corpnet responsible for managing back end systems, HASSELL can focus on core IT services.

HASSELL's IT staff consists of three teams: Infrastructure and Licensing, Projects and Solutions Desk, and they manage specialist systems, design tools, technology and design processes, such as wide area file sharing.



'Our decision to award Corpnet the contract was made after a review of a number of alternatives. The solution offered by Corpnet contributes to HASSELL's overall aim of improved flexibility, agility and reliability.'

Agim Isai, Managing Director of Corpnet says that their capability has enabled them to deliver a thoroughly customised solution to HASSELL.

'The contract shows our commitment to our 'partner' approach and taking personal responsibility for the security, accessibility and stability of scalable IT processes and computing of our partners.'

Jon Pannell, a Business Development Manager at Corpnet, has worked with HASSELL previously.

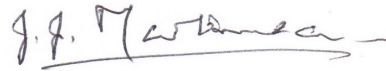
Jon says, *'We have built a relationship with HASSELL as a trusted advisor and have a clear understanding of their technology architecture. With only a short time-frame to scope and implement a solution, Corpnet had the knowledge and experience to take decisive action.'*

The project is now in full operation.

Corpnet's managed services practice offers organisations a comprehensive suite of services that can be independently selected, tailored and integrated to provide a truly fit-for-purpose and cost-effective solution. The variable-cost model matches the client's demand, up or down, and provides a compelling alternative to the long-term, fixed-price approach experienced with the traditional outsource models.

Corpnet's strong focus on business outcomes is backed by proven service delivery and ISO accreditation.

Corpnet is a wholly owned subsidiary of EBS which is listed on the NSX.



Jeremy Martineau
Company secretary
e-Business Systems Ltd